

A ROI within 3 months !

Banque des Antilles Françaises

The Banque des Antilles Françaises (French West Indies Bank) is a subsidiary of the BPCE Group. Banque des Antilles Françaises was founded in 1967 following the merger of the Banque de la Guadeloupe and the Banque de la Martinique.



Banque des Antilles Françaises

→ Reduce mobile phone bills

The Group has 23 agencies located in St Barth, St Maarten, Guadeloupe, Martinique and French Guiana.

« In 2008, we connected all the agencies via IP telephony using a Cisco infrastructure connected to our *active directory*, precise Guillaume BUIL. We created 2 central sites each composed of an 8 port GSM gateway. Our choice went naturally to QuesCom, the only company certified by Cisco and Axians, our service provider. »

The new system for management of phone traffic allowed reduction of the overall bill by nearly €7K a month, says Guillaume BUIL.»

« A project that generates €7,000 in savings each month, I would like to do more of them, more often! »

Guillaume BUIL
Department of organisation
and assistance of users

guillaume.buil@bdaf.caisse-epargne.fr

→ Reduce amount of papers from client's fax

Banking activity requires frequent sending of client-signed documents.

For management purposes, as well as savings on office furniture, the One Number and Fax features were activated on QuesCom's servers

Consequently, each employee benefits from the same telephony line, one office number, and a fax where they receive directly attached files in their mailbox.

→ Roaming: a new source of savings!

« Currently, we have a new project which I would like to work on, says Guillaume BUIL. Indeed, when the company's managers travel to Paris, we have huge roaming costs. »

Thanks to the QuesCom automatic Call Back feature, it will be possible to save 50% on average on the cost of outgoing calls.



« Our perfect knowledge of QuesCom integration with Cisco in SIP and T.38, allows us to offer a very efficient solution to our clients. »

Philippe TERSOU

Business Manager
ptersou@axians.com

→ Infrastructure

- Cisco Call Manager
- 4 x Q312-4G-IP deployed on 2 sites Guadeloupe and Martinique
- L-FAX-050